

PO Box 932
Invercargill 9840

25 May 2010



FOR THE ATTENTION OF HEATING DEPARTMENT STAFF PLEASE.

WOOD IS BACK!

The year started very well and continues very strongly on WOOD fires and Multi fuels (only permitted in certain areas).

The backlog of heaters has been reduced to a manageable lead time with Anna and Rex working hard keeping everyone and their customers happy. They have done a wonderful job so keep working with and talking to them.

We now have a new rep in the North Island working along with Gordon, Karyna Young (a younger version of her mother Vicky). Some of you will have met Karyna on a recent trip with Gordon, and the others she will contact and catch up with. The area she will cover is from Hamilton to Wellington and over to Napier.

Contact Karyna by email - karyna@yunca.co.nz

Cell phone number 022 674 5869 (Karyna advises that due to her remote location, email contact is best).

We believe the rule governing 15 year old wood fires (non clean air approved to the sub 1.5 g/kg standard) may be enforced throughout both islands over the next few years. This will mean thousands of fires to be replaced with clean burning fires.

To assist your sales of Yunca product a display fire will be essential.

REMEMBER – YUNCA durability *and* reliability:

- Fire bricks (40mm thick)
- Flue spigot (8mm)
- Combustion plates (bricks in a frame, or steel plate)
- Vitreous Enamel finish of the panels wont fade, wear or discolour for years of looking great.

Best wishes from the sales team

Harvie (South Island) 021 460 926

Gordon (North Island) 027 235 7929

Anna (Head Office) 03 216 6626

Tony (Dunedin)

03 488 4342

Karyna (North Island) 022 674 5869